



# PURCHASING DEPARTMENT

## COLE COUNTY COMMISSION

311 East High Street, Room 200 | Jefferson City, MO 65101  
Tel 573-634-9168 | Fax 573-634-8031  
jbryant@colecouny.org

To: All Interested Parties  
From: Jessica Bryant, Cole County Purchasing Agent  
Date: June 2, 2021  
Re: Addendum One to Cole County Bid No. 2021-18: Janitorial Supplies

The following information hereby becomes part of the above-referenced Request for Bid and shall be fully considered in the preparation of your response.

1. Please provide the previous bid tabulations & award information, including any price adjustments.
  - See below.
2. Does each location have a loading dock and/or forklift?
  - No, the locations do not have a loading dock and/or forklift.
3. Will this bid be awarded in whole to one vendor, by line item, or by group?
  - It is the intent of the County to award it to one vendor.
4. With regards to equals on the Janitorial chemicals, do you require samples? If so, when and where should we submit them.
  - Per Section 4.1.1, "we will require samples of proposed alternates from those being considered for award to establish equivalency prior to bid award." If the County needs a sample of your products, we will reach out to you at that time for when and where to submit them.
5. Are the paper towel dispensers currently in use proprietary or universal?
  - Proprietary
6. Are the bath tissue dispensers currently in use proprietary or universal?
  - Proprietary
7. Is the EAU on item 10 correct?
  - No, the correct number is 540. An updated Bid Form is loaded on our website.
8. Is the can size on item 17 correct?
  - No, the correct can size is 19oz. An updated Bid Form is loaded on our website.

**The bid receipt date and time HAVE NOT CHANGED; submissions will be received until Thursday, June 24 at 3:00 p.m.**

I/We have received Addendum Number One to Bid No. 2021-18 and have fully considered the information provided in preparing a response.

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Name of Company

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Agent and Title

Authorized Signature

# BID TAB

Cole County Bid No. 2014-24: JANITORIAL SUPPLIES

No	EAU	Description & Manufacturer	Size/Quantity	Disp.	Price	Adjusted Price	\$ per Year
1	800 rolls	Roll Towel White, manual dispensers (Royal or Equivalent)	8"x800' rl				
		HILLYARD: PAP22006, WHITE (\$21.24 PER CASE)	8"x800' rl/6 rl per case	EXISTING	\$3.54	\$3.54	\$2,832.00
		HP: GP 266-01 ENVISION HRT ROLL TOWEL WHT	800 sheets per rl/6 rl per case	UNKNOWN	\$5.36	\$5.36	\$4,288.00
		SAMCO: LIVI BL RL TOWEL EFP, BRAND= SOLARIS (\$24.37 PER CASE)	8"x800' rl/6 rl per case	EXISTING	\$4.06	\$4.06	\$3,248.00
		SMITH: VON DREHLE 880 B *DO NOT KNOW HOW MUCH PAPER ON A ROLL, ASSUME 8"x800"	unknown	EXISTING	\$2.99	\$2.99	\$2,392.00
2	11,500 rolls	Toilet Paper, 2 ply, individually wrapped rolls (Green Heritage or Equivalent)	4.5"x3.5" sheet/500 sheets per rl				
		HILLYARD: PAP10165, 2 PLY, INDIVIDUALLY WRAPPED ROLLS (\$34.00 PER CASE)	4.375"x3.75"/500 sheets per rl/96 rl per case	EXISTING	\$0.35	\$0.34	\$3,908.16
		HP: GP 182-80/01 PERF 2PLY TISSUE	4"x4.05"/550 sheets per rl/80 rl per case	UNKNOWN	\$0.64	\$0.57	\$6,505.05
		SAMCO: GREEN HERITAGE 2 PLY RL TISSUE EFP, BRAND=ATLAS (\$35.79 PER CASE)	4.5"x3.5"/500 sheets per rl/96 rl per case	EXISTING	\$0.37	\$0.37	\$4,255.00
		SMITH: VON DREHLE 5022 *DO NOT KNOW SHTS PER RL, ASSUME 500; DO NOT KNOW PLY, ASSUME 2 PLY	4.5"x3.6"	EXISTING	\$0.30	\$0.29	\$3,387.74
3	3,000 rolls	Paper Towels, 2 ply, kitchen roll towel (Affex or Equivalent)	9"x11" sheet/85 sheet per rl				
		HILLYARD: PAP10150, 2-PLY KITCHEN ROLL TOWEL (\$17.25 PER CASE)	9"x11" sheet/90 sheet per rl/30 rl per case	N/A	\$0.58	\$0.54	\$1,629.17
		HP: CAS 4073 NORTH RIVER KITCHEN PRT TOWEL	85 sheets per rl/30 rl per case	N/A	\$0.79	\$0.79	\$2,370.00
		SAMCO: BW 2 PLY ECOSOFT PERF KITCHEN RL TOWEL, BRAND=BAY WEST (\$22.16 PER CASE)	9"x11" sheet/85 sheet per rl/30 rl per case	N/A	\$0.73	\$0.73	\$2,190.00
		SMITH: VON DREHLE 4100 *DO NOT KNOW SHEET SIZE OR SHEETS PER ROLL, ASSUME 9X11 AND 85*	unknown	N/A	\$0.57	\$0.57	\$1,722.00
4	8,600 bags	Trash Liner, black (Royal or Equivalent)	60 gal, 2 mil				
		HILLYARD: LR3860170K, 1.7 MIL BLACK (\$30.77 PER CASE)	38x58 bags/100 bags per case	N/A	\$0.31	\$0.31	\$2,646.22
		HP: HP CAN LINER XXH BLACK HEVI TOUGH	38x58 bags/100 bags per case	N/A	\$0.44	\$0.44	\$3,526.00
		SAMCO: ROYALINER 2.0 MIL, BLK PERF RL LINER RPPL, BRAND=ROYALINER (\$34.61 PER CASE)	60 gal, 2 mil/10 per rl/10 rl per case	N/A	\$0.34	\$0.34	\$2,924.00
		SMITH: JADCORE TM3858208 *DO NOT KNOW BAG SIZE, ASSUME 60+ GAL; DO NOT KNOW MIL*	unknown	N/A	\$0.29	\$0.29	\$2,476.80
5	2,900 rolls	Toilet Paper, 2 ply, low core roll tissue (Royal or Equivalent)	3.85"x4.05"/1000 sheets per rl				
		HILLYARD OPTION 1: PAP22018 UNIVERSAL JUMBO, UNIV. DISP. REPLACING PROPRIETARY (\$25.20 PER CASE)	3.5"x1000' per rl	NEW	\$2.10	\$0.78	\$2,260.91
		HILLYARD OPTION 2: PAP10165, 2 PLY, UNIV. DISP. REPLACING PROPRIETARY (\$34.00 PER CASE)	4.375"x3.75"/500 sheets per rl/96 rl per case	NEW	\$0.35	\$0.67	\$1,951.36
		HP: GP 193-75 COMPACT CORELESS TISSUE WHT *DO NOT KNOW SHEET DIMENSIONS*	1000 sheets per rl/36 rl per case	UNKNOWN	\$1.49	X	X
		SAMCO: LIVI VPG, 2 PLY, LOW CORE RL TISSUE, BRAND= SOLARIS (\$41.19 PER CASE)	3.85"x4.05"/1000 sheets per rl/36 rl per ct	EXISTING	\$1.14	\$1.14	\$3,306.00
		SMITH: VON DREHLE PR470 *DO NOT KNOW WIDTH, ASSUME 3.85*	470' per rl	EXISTING	\$0.98	\$0.70	\$2,040.80
6	900 bottles	Toilet Bowl Cleaner, non-acid disinfectant (JW Crew or Equivalent)	32 oz				
		HILLYARD: AFRC HIL0100904, NON-ACID DISINFECTANT	32 oz	N/A	\$1.83	\$1.83	\$1,647.00
		HILLYARD ALT: HILLYARD NON-ACIDIC RESTROOM DISINFECTANT, DILUTION 1:64	1 gal (concentrated)	N/A	\$16.79	\$0.07	\$59.03
		HP: JOHNSON 4996 CREW NEUTRAL NA BOWL CLEANER	32 oz/12 bottles per case	N/A	\$2.09	\$2.09	\$1,881.00
		SAMCO: JW CREW NEUTRAL NON ACID BOWL DISINFECTANT RTU, BRAND= DIVERSEY (\$25.50 PER CASE)	32 oz/12 bottles per case	N/A	\$2.12	\$2.12	\$1,908.00
		SMITH: CENTRAZ NAB *DO NOT KNOW VOLUME, ASSUME 32 OZ*	unknown	N/A	\$0.99	\$0.99	\$891.00
7	75 bags	Ice Melt, Traction (SWI or Equivalent)	50 lb bag				
		HILLYARD: ICE MELT SPECIAL BLEND	50 lb bag	N/A	\$8.75	\$8.75	\$656.25
		HP: KRUSHER ICE MELTER	50 lb bag	N/A	\$10.21	\$10.21	\$765.75
		SAMCO: SWI TRACTION MELT ICE BAG, BRAND=SCOTWOOD	50 lb bag	N/A	\$8.38	\$8.38	\$628.50
		SMITH: SWI TRACTION MELT *DO NOT KNOW WEIGHT, ASSUME 50 LB*	unknown	N/A	\$7.05	\$7.05	\$528.75
8	850 bottles	Spray N' Wipe, degreaser cleaner (Misco or Equivalent)	32 oz				
		HILLYARD: HIL0100604 QUICK AND CLEAN KA DEGREASER	32 oz	N/A	\$2.63	\$2.63	\$2,235.50
		HILLYARD ALT: HIL0013406 KA-NB CLEANER & DEGREASER, NON BUTYL, DILUTION 1:128	1 gal (concentrated)	N/A	\$9.48	\$0.02	\$15.74
		HP: SPARTAN TOUGH DUTY RTU QUART 2040	32 oz/12 bottles per case	N/A	\$2.49	\$2.49	\$2,116.50
		SAMCO: US MISCO SPRAY N' WIPE DGRSR CLNR RTU, BRAND= DIVERSEY (\$28.16 PER CASE)	32 oz/12 bottles per case	N/A	\$2.34	\$2.34	\$1,989.00
		SAMCO ALT: PGPL HEAVY DUTY SPRAY CLEANER (\$153.13 PER CASE)	1 gal (concentrated)	N/A	\$76.56	\$2.13	\$1,807.67
		SMITH: SMITH AFC WICKED *DO NOT KNOW VOLUME, ASSUME 32 OZ*	unknown	N/A	\$1.85	\$1.85	\$1,572.50

9	600	bottles	Spic N' Span, all-purpose 3-N-1 disinfectant spray & glass cleaner (P&G or Equivalent)	32 oz						
			HILLYARD: QT-TB HIL101104 QUATERNARY DISINFECTANT SPRAY	32 oz	N/A	\$2.47	per bottle	\$2.47	per 32 oz	\$1,482.00
			HILLYARD ALT: SUPROX D DISINFECTANT SPRAY, DILUTION 1:64	1 gal (concentrated)	N/A	\$13.73		\$0.05		\$32.18
			HP: P&G 31240 RTU SPIC&SPAN AP/GLASS/DISINFECTANT SPRAY	<del>32 oz/8 bottles per case</del>	N/A	<del>\$6.66</del>		<del>\$6.66</del>		<del>\$3,996.00</del>
			SAMCO: PG SPIC N' SPAN 3-N-1, BRAND=PROCTOR&GAMBLE (\$44.34 PER CASE)	32 oz/8 bottles per case	N/A	\$5.54		\$5.54		\$3,324.00
			SAMCO ALT: SPIC N' SPAN AP & GLASS CLEANER (\$103.79 PER CASE)	1 gal (concentrated)/2 gal per case	N/A	\$51.89		\$0.86		\$518.90
SMITH: SPARTAN DEROXY II <b>*DO NOT KNOW VOLUME, ASSUME 32 OZ*</b>	unknown	N/A	<del>\$2.14</del>	<del>\$2.14</del>	<del>\$1,284.00</del>					
10	43	boxes	Latex Gloves, XL (Curad or Equivalent)	100 per box						
			HILLYARD: HIL30497 XL AMBITEX, LIGHTLY POWDERED LATEX GLOVES	100 per box	N/A	\$3.75	per box	\$3.75	per 100	\$161.25
			HP: LATEX DISPOSABLE PF GLOVE XL	<del>100 per box</del>	N/A	<del>\$5.19</del>		<del>\$5.19</del>		<del>\$223.17</del>
			SAMCO OPTION 1: TR LATEX POWDERED LRG M/P GLOVE, BRAND=TRADEX (\$44.33 PER CASE)	100 per box/10 boxes per case	N/A	\$4.43		\$4.43		\$190.49
			SAMCO OPTION 2: TR LATEX POWDERLESS LRG M/P GLOVE, BRAND=TRADEX (\$53.88 PER CASE)	100 per box/10 boxes per case	N/A	\$5.38		\$5.38		\$231.34
SMITH: SAFETY ZONE GRDR XL 1 T <b>*DO NOT KNOW QTY PER BOX, ASSUME 100*</b>	unknown	N/A	<del>\$2.23</del>	<del>\$2.23</del>	<del>\$138.99</del>					
11	480	bottles	Toilet Bowl Cleaner, acid clinging (JW Crew or Equivalent)	32 oz						
			HILLYARD: HIL0010304 LIGHT ACID BOWL CLEANER	32 oz	N/A	\$1.89	per bottle	\$1.89	per 32 oz	\$907.20
			HILLYARD ALT: SHOWER ROOM CLEANER, CLINGS TO VERTICAL, ACID, 4 OZ PER GAL	1 gal (concentrated)	N/A	\$14.22		\$0.44		\$480.00
			HP: SPARTAN SPARCLING 9.5% BOWL CLEANER QUART 7108	<del>32 oz</del>	N/A	<del>\$1.81</del>		<del>\$1.81</del>		<del>\$868.80</del>
			SAMCO: PG #47 THICKENED ACID TOILET BOWL CLNR, BRAND=PROCTOR& GAMBLE (\$29.94 PER CASE)	32 oz/12 bottles per case	N/A	\$2.49		\$2.49		\$1,195.20
SMITH: SPARTAN SPARCLING <b>*DO NOT KNOW VOLUME, ASSUME 32 OZ*</b>	unknown	N/A	<del>\$2.03</del>	<del>\$2.03</del>	<del>\$974.40</del>					
12	36	cases	Air Freshener, dispenser aerosol, orchard fields (Rubbermaid or Equivalent)	12 per case						
			HILLYARD: HIL0107354 UNITY AIR FRESHENER FOR DISPENSER	7 oz can/12 cans per case	EXISTING	\$37.20	per case	\$37.20	per case	\$1,339.20
			HP: RM MICROBURST 3000 AIR NEUTRALIZER ORCHARD FIELDS 401256	unknown	UNKNOWN	<del>\$6.14</del>		—		—
			SAMCO: TC STANDARD ORCHARD FIELDS AERO AIR FRESHENER, BRAND=RUBBERMAID	12 cans per case	EXISTING	\$45.83		\$45.83		\$1,649.88
SMITH: CHASE, ASSORTED FRAGRANCES AVAILABLE	unknown	UNKNOWN	<del>\$27.97</del>	—	—					
13	35	boxes	Feminine Napkins, Plus #4 heavy duty (Royal or Equivalent)	250 per box						
			HILLYARD: HOSPITAL SPECIALTY CO. #4 MAXITHINS PADS, HOSMT4	250 per box	N/A	\$37.29	per box	\$37.29	per 250	\$1,305.15
			HP: HOSPECO MAXITHINS PADS FOLDED MT 4	<del>250 per box</del>	N/A	<del>\$42.99</del>		<del>\$42.99</del>		<del>\$1,529.65</del>
			SAMCO: RC NATURELLE PLUS #4 FEM NAPKIN W/ WINGS, BRAND=ROCHESTER MIDLAN	250 per box	N/A	\$48.77		\$48.77		\$1,706.95
SMITH: STAYFREE #4 <b>*DO NOT KNOW QTY, ASSUME 250*</b>	unknown	N/A	<del>\$39.98</del>	<del>\$39.98</del>	<del>\$1,399.39</del>					
14	10	pails	Floor Stripper (JW Crew JW5032360 or Equivalent)	5 gal pail						
			HILLYARD: HIL0015007 POWER TRIP FLOOR STRIPPER	5 gal	N/A	\$25.39	per 5-gal	\$25.39	per 5-gal	\$253.90
			HP: SPARTAN SHINELINE SMULSIFIER PLUS 0084	<del>5 gal</del>	N/A	<del>\$52.66</del>		<del>\$52.66</del>		<del>\$526.60</del>
			SAMCO OPTION 1: JW PRO STRIP FLOOR STRIPPER 5GL BIB, BRAND=DIVERSEY	5 gal	N/A	\$102.77		\$102.77		\$1,027.70
			SAMCO OPTION 2: PG#10 FLOOR STRIPPER, BRAND=PROCTOR&GAMBLE	5 gal	N/A	\$83.66		\$83.66		\$836.60
SMITH: SPARTAN SQ. ONE <b>*DO NOT KNOW VOLUME, ASSUME 5 GAL*</b>	unknown	N/A	<del>\$41.03</del>	<del>\$41.03</del>	<del>\$410.30</del>					
15	8	pails	Floor Sealer (JW Crew JW5118737 or Equivalent)	5 gal pail						
			HILLYARD: HIL0034407 HIL-TEX FLOOR SEALER	5 gal	N/A	\$52.99	per 5-gal	\$52.99	per 5-gal	\$423.92
			HP: SPARTAN ON BASE WATER EMULSION FLOOR SEAL 5555	<del>5 gal</del>	N/A	<del>\$53.66</del>		<del>\$53.66</del>		<del>\$429.28</del>
			SAMCO: JW OVER & UNDER PLUS FLOOR SEALER 5GL BIB, BRAND=DIVERSEY	5 gal	N/A	\$87.85		\$87.85		\$702.80
SMITH: SPARTAN SHINELINE SEAL <b>*DO NOT KNOW VOLUME, ASSUME 5 GAL*</b>	unknown	N/A	<del>\$62.56</del>	<del>\$62.56</del>	<del>\$500.48</del>					
16	8	pails	Floor Finish (JW Crew JW5105047 or Equivalent)	5 gal pail						
			HILLYARD: HIL0052207 TOP SHAPRE FLOOR FINISH	5 gal	N/A	\$50.65	per 5-gal	\$50.65	per 5-gal	\$405.20
			HP: SPARTAN ISHINE FLOOR FINISH 25% SOLIDS 4055	<del>5 gal</del>	N/A	<del>\$71.81</del>		<del>\$71.81</del>		<del>\$574.48</del>
			SAMCO: JW VECTRA FLOOR FINISH 5GL BIB, BRAND=DIVERSEY	5 gal	N/A	\$93.55		\$93.55		\$748.40
SMITH: SPARTAN ON N' ON <b>*DO NOT KNOW VOLUME, ASSUME 5 GAL*</b>	unknown	N/A	<del>\$55.82</del>	<del>\$55.82</del>	<del>\$446.56</del>					
17	32	cases	Floor Cleaner, extra strength (Stearns or Equivalent)	1 oz packets/144 packets per case						
			HILLYARD: HIL0081089 TOP CLEAN PAC	1 oz pac/72 packets per case	N/A	\$27.99	per case/ per gal (alt)	\$0.39	6 gal RTU	\$1,791.36
			HILLYARD ALT: HIL001406 TOP CLEAN, 1 OZ PER GAL	1 gal (concentrated)	N/A	\$4.83		\$0.23		\$1,043.28
			HP: JOHNSON 17048 DIBS NEUTRALIZER/CONDITIONER	<del>1.5 oz pac/180 packets per case</del>	N/A	<del>\$49.86</del>		—		—
			SAMCO: STEARNS GRN SEAL EXTRA STRENGTH CLNR, BRAND=STEARNS (\$41.55 PER CASE)	1 oz pac/144 packets per case	N/A	\$41.55		\$0.29		\$1,329.60
			SAMCO ALT1: MR CLEAN FINISHED FLOOR CLEANER ((\$47.82 PER CASE)	1 gal/4 gal per case	N/A	\$15.94		\$0.75		\$3,456.00
			SAMCO ALT2: PGPL FINISHED FLOOR CLEANER (\$81.73 PER CASE)	1 gal/4 gal per case	N/A	\$20.43		\$0.93		\$4,285.44
SAMCO ALT3: SPIC & SPAN LIQUID FLOOR CLEANER (\$72.58 PER CASE)	1 gal/3 gal per case	N/A	\$24.19	\$0.48	\$2,211.84					
SMITH: SPARTAN DAMP MOP	price per gallon; 2 oz per gallon	N/A	<del>\$5.60</del>	—	—					

18	80	packs	Hand Soap, foaming for manual dispensers (GoJo or Equivalent)	1250 ML packs						
			HILLYARD: GREEN SELECT FOAMING HAND SOAP, PROPRIETARY DISPENSER REPLACING PROPRIETARY	1250 ML packs	NEW	\$6.24	per pack	\$6.24	per 1250 ML	\$499.20
			HP: GOJO 5157 MICRELL FMX FOAM ANTIBAC SOAP	1250 ML packs/2 refills per case	UNKNOWN	\$19.72		\$19.72		\$1,577.60
			SAMCO: GJ FMX LUXURY FOAMING HAND SOAP, BERRY, BRAND=GOJO (\$36.11 PER CASE)	1250 ML packs/3 refills per case	EXISTING	\$12.03		\$12.03		\$962.40
			SMITH: SPARTAN LIFE N' FOAMY	1 gal	NEW	\$3.16		\$1.04		\$83.48
19	252	cans	Window Cleaner, aerosol (Royal or Equivalent)	19 oz						
			HILLYARD: HIL0102554 WINDOW CLEAN PLUS, EXTRA STRENGTH AEROSOL WINDOW CLEANER	19 oz	N/A	\$2.08	per can	\$2.08	per 19 oz	\$524.16
			HILLYARD ALT: HIL0096006 GREEN SELECT GLASS CLEANER, WORKS WELL AS ALL PURPOSE SPRAY/WIPE	1 gal (concentrated)	N/A	\$7.17		ratio??		unknown
			HP: HP GLEME NON AMMONIATED GLASS CLEANER AEROSOL	20 oz/12 cans per case	N/A	\$2.07		\$1.97		\$495.56
			SAMCO: ROYALAB CR AERO GLASS CLNR, BRAND=ROYALAB (\$26.36 PER CASE)	19 oz	N/A	\$2.19		\$2.19		\$551.88
SAMCO ALT: PGPL GLASS CLEANER (\$136.21 PER CASE, 2 GAL)	1 gal	N/A	\$68.10	\$0.11	\$28.95					
SMITH: SPRAY PAK 4334104	16.5 oz	N/A	\$1.62	\$1.87	\$470.09					
20	9,500	bags	Brown Paper Bag #57 (Royal or Equivalent)	12"W x 7"D x 17"H						
			HILLYARD: BAGSK1657, BROWN PAPER BAG, 57 POUND BASE WEIGHT	12"W x 7"D x 17"H/500 bags per bale	N/A	\$40.07	per bale	\$0.08	per bag	\$761.33
			HP: 1/6BL 57# KRAFT BAG	12"W x 7"D x 17"H/500 bags per bale	N/A	\$49.14		\$0.10		\$932.66
			SAMCO: RP 1/6 BBL 57# KR BAG, BRAND=ROYALAB	12"W x 7"D x 17"H/500 bags per bale	N/A	\$41.72		\$0.08		\$792.68
			SMITH: DURO *DO NOT KNOW BAG SIZE OR BALES PER BAG, ASSUME 12X7X17 AND 500*	unknown	N/A	\$30.95		\$0.06		\$588.05
21	180	cans	Disinfectant Spray (Royal or Equivalent)	15 1/2 oz						
			HILLYARD: HIL0105654 SUPER HIL-AIRE CITRIS, BROAD SPECTRUM DISINFECTANT SPRAY	16 oz	N/A	\$2.89	per can	\$2.80	per 15.5 oz	\$503.94
			HP: HP SURFACE DISINFECTANT AND AIR DEODORANT	20 oz/12 cans per case	N/A	\$2.91		\$2.26		\$405.95
			SAMCO: ROYALAB CR DISINFECTANT SPRAY AERO, BRAND=ROYALAB (\$45.35 PER CASE)	15 1/2 oz/12 cans per case	N/A	\$3.77		\$3.77		\$678.60
			SMITH: SPRAYPAK 4234104	16.5 oz	N/A	\$1.62		\$1.52		\$272.92
22	7	barrels	BLD Liquid Laundry Soap* (Spartan or Equivalent)	15 gal barrel						
			HILLYARD: UNX, FLO-RIGHT, BUILD DETERGENT (2.0 oz for color, 2.5 oz for white)	15 gal barrel	N/A	\$237.67	per 15-gal	\$0.28	per use	\$1,949.64
			HP: SPARTAN CLOTHESLINE FRESH FLD DETERGENT #2 7002	15 gal barrel	N/A	\$214.96		---		---
			SAMCO: WW ULTRA CLN BLT DETERGENT, BRAND=ROYALAB (1.4 oz for color, 1.5 oz for white)	15 gal barrel	N/A	\$225.00		\$0.17		\$1,189.45
			SMITH: SPARTAN BLD *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$175.32		---		---
SMITH: CHEMICAL UNIVERSE CU725 15 HD DETERGENT *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$123.71	---	---					
23	7	barrels	Chlorobrite Germicide Sanitizer, 15 gal* (Spartan or Equivalent)	15 gal barrel						
			HILLYARD: UNX, CLOR-BRITE, HIGH STRENGTH CHLORINE DESTAINER (0.0 oz for color, 2.5 oz for white)	15 gal barrel	N/A	\$85.30	per 15-gal	\$0.11	per use	\$777.47
			HP: SPARTAN SPARCHLOR CHLORINATED SANITIZER 3099	15 gal barrel	N/A	\$134.29		---		---
			SAMCO: WW ROYALAB LAUNDRY CHLORINE DESTAINER, BRAND=ROYALAB (2.0 oz for white)	15 gal barrel	N/A	\$130.91		\$0.14		\$954.55
			SMITH: SPARTAN CHLORINE BLEACH *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$83.29		---		---
SMITH: CHEMICAL UNIVERSE CU7270 15 LAUNDRY SANITIZER *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$131.44	---	---					
24	7	barrels	Fabric Softener, 15 gal* (Spartan or Equivalent)	15 gal barrel						
			HILLYARD: UNX, FLO-FRESH, LAVENDER SCENTED FABRIC SOFTENER (1.0 oz for color, 1.0 oz for white)	15 gal barrel	N/A	\$168.68	per 15-gal	\$0.09	per use	\$614.98
			HP: SUNBURST COMPLETE SOUR/SOFTENER 787015	15 gal barrel	N/A	\$204.49		---		---
			SAMCO: WW ULTRA GABRIC SOFTENER & SOUR, BRAND=ROYALAB (.75 oz for color, .75 oz for white)	15 gal barrel	N/A	\$214.33		\$0.08		\$586.06
			SMITH: SOUR/SOFTENER *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$124.49		---		---
SMITH: CHEMICAL UNIVERSE CU7250 15 LAUNDRY SOFTENER *NEED TO KNOW USE QTY, ASSUME 15 GAL*	unknown	N/A	\$98.20	---	---					
25	60	jugs	Pine Sol (Chlorox or Equivalent)	1 gal jug						
			HILLYARD: HIL0016806 VINDICATOR, DILUTED AT .5 OZ PER GALLON DISINFECTANT	1 gal jug	N/A	\$16.83	per gal	\$16.83	per gal	\$1,009.80
			HP: SPARTAN PINE MULTI PURPOSE CLEANER 0055	1 gal jug/4 gal per case	N/A	\$11.10		---		---
			SAMCO: ROYALAB PE PINE ALL 6 DISINFECT CLNR DEOD	1 gal jug/4 gal per case	N/A	\$7.63		\$7.63		\$457.80
			SAMCO ALT: PGPL SANITIZING RESTROOM CLEANER (\$83.81 PER CASE)	1 gal jug/4 gal per case	N/A	\$20.87		\$20.87		\$250.44
SMITH: PINE SOL	144 oz	N/A	\$9.77	---	---					
26	48	cans	Furniture Polish (Johnson & Johnson, Endust or Equivalent)	16 oz						
			HILLYARD: HIL100404 AEROSOL LUSTRE-MIST FURNITURE POLISH	19 oz	N/A	\$2.68	per can	\$2.26	per 16 ounce	\$108.33
			HP: HP DUST MOP/CLOTH TREATMENT AEROSOL	20 oz/12 cans per case	N/A	\$11.10		\$8.88		\$426.24
			SAMCO: LB ENDUST FURN POLISH AERO 15.5 OZ, BRAND=SARA LEE HOUSEHOLD (\$55.02 PER CASE)	15.5 oz/6 cans per case	N/A	\$9.17		\$9.47		\$454.36
			SMITH: CHASE 5136 *DO NOT KNOW OZ PER CAN, ASSUME 16 OZ*	unknown	N/A	\$2.79		\$2.79		\$132.92

27	3,000 bags	Trash Liner, white with drawstring (Glad or Equivalent)	32 gal/ 1 mil						
		HILLYARD: BERRY PLASTICS, 32 GALLON WITH DRAWSTRING	32 gal/1 mil/200 per case	N/A	\$34.32	per case	\$0.17	per bag	\$514.80
		HP: REVOLUTION BAG ECOMAX 32X39 NATURAL	<del>32x39"/.59 mil/250 bags per case</del>	<del>N/A</del>	<del>\$21.35</del>		<del>\$0.09</del>		<del>\$256.20</del>
		SAMCO: ROYALINER 33x38 WH 1.0 MIL DRAW TAPE LINER RPPL, BRAND=ROYALAB	33x38"/1 mil/25 bags per roll/6 rolls per case	N/A	\$30.55		\$0.20		\$611.00
SMITH: REPUBLIC SPMT403 <b>*DO NOT KNOW BAG SIZE, ASSUME 32+ GALLON; ASSUME 1 MIL*</b>	125 per case	N/A	<del>\$15.99</del>	<del>\$0.13</del>	<del>\$282.76</del>				
28	1,500 bags	Trash Liner, black, perf roll (Glad or Equivalent)	44 gal, 1 mil						
		HILLYARD: LL4048100k, BLACK	40-45 gal/1 mil/150 per case	N/A	\$27.16	per case	\$0.18	per bag	\$271.60
		HP: REVOLUTION BAG ECOMAX 36x47 BLACK	<del>36x47"/.7 mil/200 per case</del>	<del>N/A</del>	<del>\$26.65</del>		<del>\$0.13</del>		<del>\$199.88</del>
		SAMCO: ROYALINER ULTRA XHVY BLK PERF RL LINER RPPL, 1 MIL, BRAND=ROYALAB	44 gal/25 bags per roll/8 rolls per case	N/A	\$35.56		\$0.18		\$266.70
SMITH: REPUBLIC SPL4046K <b>*DO NOT KNOW BAG SIZE, ASSUME 44+ GALLON; ASSUME 1 MIL*</b>	125 per case	N/A	<del>\$19.76</del>	<del>\$0.16</del>	<del>\$237.12</del>				
29	50 pads	Black Stripper Pad, 20" (3M or Equivalent)	each						
		HILLYARD: HIL42720 BLACK STRIP PAD, 20 INCH	each	N/A	\$2.85	per pad	\$2.85	per each	\$142.50
		HP: <del>3M NIAGARA 7200N BLACK STRIP PAD, 20 INCH</del>	<del>each/5 pads per case</del>	<del>N/A</del>	<del>\$4.04</del>		<del>\$4.04</del>		<del>\$202.00</del>
		SAMCO: ROYALAB 20" THICK BLK STRIP FLOOR PAD, BRAND=ROYALAB (\$19.22 PER CASE)	each/5 pads per case	N/A	\$3.84		\$3.84		\$192.00
SMITH: AMERICO 400120 <b>*ASSUME 20" PAD*</b>	unknown	N/A	<del>\$2.22</del>	<del>\$2.22</del>	<del>\$111.50</del>				
30	50 pads	White Burnishing Pad, 20" (3M or Equivalent)	each						
		HILLYARD: HIL42120 NATURAL BARNISH PAD, 20 INCH	each	N/A	\$3.15	per pad	\$3.15	per each	\$157.50
		HP: <del>3M NIAGARA 3300N NATURAL WHITE BURNISHING PAD, 20 INCH</del>	<del>each/5 pads per case</del>	<del>N/A</del>	<del>\$4.20</del>		<del>\$4.20</del>		<del>\$210.00</del>
		SAMCO: ROYALAB 20" THICK WH POLISH FLOOR PAD, BRAND=ROYALAB (\$19.22 PER CASE)	each/5 pads per case	N/A	\$3.84		\$3.84		\$192.00
SMITH: AMERICO 403420 <b>*ASSUME 20" PAD*</b>	each	N/A	<del>\$2.28</del>	<del>\$2.28</del>	<del>\$114.00</del>				
31	50 pads	White Super Polish Pad, 20" (3M or Equivalent)	each						
		HILLYARD: HIL42020, WHITE POLISH PAD, 20 INCH	each	N/A	\$2.85	per pad	\$2.85	per each	\$142.50
		HP: <del>3M NIAGARA 3300N NATURAL WHITE BURNISHING PAD, 20 INCH</del>	<del>each/5 pads per case</del>	<del>N/A</del>	<del>\$3.93</del>		<del>\$3.93</del>		<del>\$196.50</del>
		SAMCO: 3M 20" WH POLISH FLOOR PAD, BRAND=3M (30.66 PER CASE)	each/5 pads per case	N/A	\$6.13		\$6.13		\$306.50
SMITH: SMERICO 400220 <b>*ASSUME 20" PAD*</b>	each	N/A	<del>\$2.22</del>	<del>\$2.22</del>	<del>\$111.50</del>				
32	20 pkgs	Long Distance Roll/Work Centerpull Shop Towels (Brawny 29301 or Equivalent)	10.2"x12.5"/525 towels per pkg						
		HILLYARD OPTION 1: HIL21412 SURFACE WIPERS, WHITE, NYLON REINFORCED/ADDED STRENGTH	9"x16.5"/700 per pack	N/A	\$35.50	per pack	\$22.86	per 66,937.5 sq in	\$457.20
		HILLYARD OPTION 2: VONDREHLE, AIRLAND WHITE, CENTERPULL	7.6"x15"/400' per roll/6 rls per pack	N/A	\$39.37		\$72.24		\$1,444.81
		HP: <del>GP 293-01 BRAWNY IND HIGH PERF SHOP TOWEL WHITE</del>	<del>525 sheets per roll</del>	<del>N/A</del>	<del>\$60.38</del>		<del>\$60.38</del>		<del>\$1,207.60</del>
SAMCO: BLUE SPUN LACE WIPER RPPL, BRAND=ROYALAB	12"x12"/250 per pack	N/A	\$32.16	\$59.80	\$1,195.95				
SMITH: BRAWNY 29301	unknown	N/A	<del>\$40.72</del>	<del>\$40.72</del>	<del>\$814.40</del>				
33	10 boxes	Rags, T-shirt, White	10 lb box						
		HILLYARD: MED3110SPEC RAGS, T-SHIRT TYPE	25 lb box	N/A	\$21.82	per box	\$8.73	per 10 lb box	\$87.28
		HP: <del>COLOR SWEATSHIRT</del>	<del>25 lb box</del>	<del>N/A</del>	<del>\$14.50</del>		<del>\$5.80</del>		<del>\$58.00</del>
		SAMCO: RECLAIMED SWEATSHIRT MATERIALS WIPING RAG, BRAND=MEDNICK	50 lb box	N/A	\$30.22		\$6.04		\$60.44
SMITH: <b>*DO NOT KNOW RAG MATERIAL*</b>	50 lb box	N/A	<del>\$69.44</del>	<del>\$13.89</del>	<del>\$138.88</del>				

HILLYARD: 40% DISCOUNT OFF MANUFACTURER'S SUGGESTED LIST PRICE; 3 DAYS FROM ORDER TO FULFILLMENT

\$34,097.07

SAMCO: 20-60% DISCOUNT OF MANUFACTURER'S SUGGESTED LIST PRICE; 1-3 DAYS FROM ORDER TO FULFILLMENT

\$41,403.46

BID AWARD: HILLYARD